



Monday 10th Sept				
Retailer	Buyer/Representative	Supplier Brief / Category Responsibility	Website	Time
Kingfisher Group (B&Q, Castorama (France), Screwfix, Brico Dépôt (France), Koçtaş (Turkey))	Jay Gammon	Kingfisher operate a global sourcing strategy, therefore any interested suppliers must have capacity to service the whole group in all the countries they currently operate in. Interested to see suppliers of <b>Plants, Growing Media, Garden Hand Tools, Garden Power, Watering, Fertiliser, Chemicals, Planters and Greenhouses</b>	<a href="http://www.kingfisher.com">www.kingfisher.com</a>	10am - 12noon
JTF Wholesale	Danielle Wood	Representing 12 stores in the Midlands and North, JTF Wholesale is a warehouse shopping club with a 'no frills' approach. Danielle is interested in <b>Pet Products, Hardware, Cleaning, Travel, Sports &amp; Leisure</b>	<a href="http://www.itfstores.co.uk">www.itfstores.co.uk</a>	10am - 12noon



Tuesday 11th Sept				
Retailer	Buyer/Representative	Supplier Brief / Category Responsibility	Website	Time
Perrywood Garden Centre	Selena Hammond	Selena will be representing Perrywood Garden Centre, an independent centre based in Essex. Interested categories <b>Horticultural Products and Gardening Related Products and Accessories</b> only. No home or giftware suppliers please	<a href="http://www.perrywood.co.uk">www.perrywood.co.uk</a>	10am - 12noon
Great Western Partnerships	Steve Searle (Monkton Elm GC) / Fiona Newton (Plymouth GC)	A group of 8 family owned, independent garden centres who come together as a buying group and share best practice. Great Western Partnership Buying Group represents Monkton Elm Garden Centre, Highfield Garden Centre, Plymouth Garden Centre, Bernaville Garden Centre, three centres in the Gardens Group (Castle, Brimsmore & Poundbury) & Merry Harriers Garden Centre.	<a href="http://www.monktonelmgardencentre.co.uk">www.monktonelmgardencentre.co.uk</a> ; <a href="http://www.plymouthgardencentre.co.uk">www.plymouthgardencentre.co.uk</a> ; <a href="http://www.highfieldgardenworld.co.uk">www.highfieldgardenworld.co.uk</a> ; <a href="http://www.bernaville.co.uk">www.bernaville.co.uk</a> ; <a href="http://www.thegardeneronline.co.uk">www.thegardeneronline.co.uk</a> ;	10am - 12noon
JTF Wholesale	Gerrard Smith	Representing 12 stores in the Midlands and North, JTF Wholesale is a warehouse shopping club with a 'no frills' approach. Gez will see any suppliers of <b>Gardening Products</b> both for store and online.	<a href="http://www.jtfstores.co.uk">www.jtfstores.co.uk</a>	10am - 12noon
Longacres Garden Centre	Nigel Long & Matt Shorter	Longacres is one of the UK's largest independent garden centres and now operates out of four sites in Surrey and Kent. They are interested to see <b>Any Potential Suppliers</b>	<a href="http://www.longacres.co.uk">www.longacres.co.uk</a>	10am - 12noon
Amazon	Eduardo Angelo	Eduardo is the Associate Vendor Manager, <b>Lawn and Garden</b> for Amazon but would be interested in meeting potential new suppliers of <b>Bird Care &amp; Outdoor Lighting</b>	<a href="http://www.amazon.co.uk">www.amazon.co.uk</a>	10am - 12noon
Blackbrooks Garden Centre	Mark Winchester	Blackbrooks is an independent and family run garden centre located by Sedlescombe which is near Hastings in East Sussex. The are keen to meet <b>Any Potential New Suppliers</b>	<a href="http://www.blackbrooks.co.uk">www.blackbrooks.co.uk</a>	10am - 12noon
Tong Garden Centre	Sharon McNair	Yorkshire's biggest independent garden centre, nestled between Leeds and Bradford. Sharon will be interested in seeing potential new suppliers.	<a href="http://www.tonggardencentre.co.uk">www.tonggardencentre.co.uk</a>	10am - 12noon



Wednesday 12th Sept				
Retailer	Buyer/Representative	Supplier Brief / Category Responsibility	Website	Time
<b>Crocus (Crocus, RHS online, Waitrose Garden on-line &amp; Next Garden on-line)</b>	Caroline Linger & Emma Stride	As well as sourcing products for their own Crocus website, Carline and Emma also work with their affiliates at the RHS, Waitrose and Next - and run their websites, buy, range and price for each of these and distribute to customers directly from their warehouse and Head office in Windlesham for all brands. In terms of categories they focus on <b>Core Garden/Gardeners' Gift</b> . They do not sell anything over 10kg on compost, or sell landscaping, so do not want to see anything on those categories.	<a href="http://www.crocus.co.uk">www.crocus.co.uk</a> <a href="http://www.waitrose.com">www.waitrose.com</a> <a href="http://www.rhshop.co.uk">www.rhshop.co.uk</a> <a href="http://www.next.co.uk/garden">www.next.co.uk/garden</a>	10am - 12noon
<b>QVC</b>	Mary Bunting, Paul Garland & Alison Seabourne	QVC is the flagship shopping channel specializing in televised home shopping. The team from QVC are interested in meeting potential new suppliers in the <b>Garden, DIY &amp; Pet</b> categories.	<a href="http://www.qvcuk.com">www.qvcuk.com</a>	10am - 12noon
<b>Decco</b>	Chris Gladwin	Decco would like to see potential suppliers looking for distribution solutions. Companies must have the right business model and pricing structure to support a distributor relationship.	<a href="http://www.decco.co.uk">www.decco.co.uk</a>	10am - 12noon