

**BUYER CONNECT**  
connecting retailers and suppliers



11-13  
September  
2017

Monday 11th Sept				
Retailer	Buyer/Representative	Supplier Brief / Category Responsibility	Website	Time
Bunnings / Homebase	Tony Kersey	Tony currently looks after Garden tools, Watering and Garden Power for both Bunnings warehouses and Homebase	<a href="https://www.bunnings.co.uk/">https://www.bunnings.co.uk/</a> <a href="http://www.homebase.co.uk">www.homebase.co.uk</a>	10.30 - 12.30am
Mole Valley Farmers	Graham Venning	Graham is specifically intrested in any quality main stream suppliers of BBQs. In addition he is also interested in meeting suppliers of garden compost and landscape bark.	<a href="http://www.molevalleyfarmers.com">www.molevalleyfarmers.com</a>	12am - 1pm
Ansell Garden Centre	Paresh Raithatha	Paresh is managing director of Ansell Garden Centre in London. Following a devastating fire last year, Paresh is hoping to be ready for a re-launch in Spring 2018 so is currently looking for suppliers in all categories.	<a href="http://www.ansellgardencentre.co.uk">www.ansellgardencentre.co.uk</a>	10.30 - 12.30pm
Wilko	Lloyd Taylor & Kate McCartney	Kate and Lloyd will be interested in seeing potential suppliers for their core gardening range of products	<a href="http://www.wilko.com">www.wilko.com</a>	10.30 - 12.30pm
Wilko	Jodie Glew	Jodie is responsible for the Summer Ranges, Decorative Gardening products at Wilko, so would like to see potential suppliers in this category	<a href="http://www.wilko.com">www.wilko.com</a>	10.30 - 12.30pm
Wilko	Jordan Coe	Jordan looks after Horticulture, Garden Tools, Grow Your Own & Propagation ranges, so would like to see potential new suppliers for these categories	<a href="http://www.wilko.com">www.wilko.com</a>	10.30 - 12.30pm



**Tuesday 12th Sept**

Retailer	Buyer/Representative	Supplier Brief / Category Responsibility	Website	
Bunnings / Homebase	David Gillespie	David currently looks after Fertilisers, Chemicals Seed, Propagation and Birdcare for both Bunnings Warehouses and Homebase	<a href="https://www.bunnings.co.uk">https://www.bunnings.co.uk</a> <a href="http://www.homebase.co.uk">www.homebase.co.uk</a>	10am - 12noon
Great Western Partnerships	Steve Searle (Monkton Elm GC) / Fiona Newton (Plymouth GC)	A group of 7 family owned, independent garden centres who come together as a buying group and share best practice. Great Western Partnership Buying Group represents Monkton Elm Garden Centre, Highfield Garden Centre, Plymouth Garden Centre, Bernaville Garden Centre, three centres in the Gardens Group; Castle, Brimsmore & Poundbury.	<a href="http://www.monktonelmgardencentre.co.uk">www.monktonelmgardencentre.co.uk</a> ; <a href="http://www.plymouthgardencentre.co.uk">www.plymouthgardencentre.co.uk</a> ; <a href="http://www.highfieldgardenworld.co.uk">www.highfieldgardenworld.co.uk</a> ; <a href="http://www.bernaville.co.uk">www.bernaville.co.uk</a> ; <a href="http://www.thegardeneronline.co.uk">www.thegardeneronline.co.uk</a> ;	10am - 12noon
JTF Wholesale	Gerrard Smith	Representing 12 stores in the Midlands and North, JTF Wholesale is a warehouse shopping club with a 'no frills' approach. They are interested in any gardening products both for store and online.	<a href="http://www.jtfstores.co.uk">www.jtfstores.co.uk</a>	10am - 12noon
Halls Gardensite & Halls Garden Centre	David Coton	David will be representing Halls Garden Centre in Sutton Coldfield and their successful online business Gardensite	<a href="http://www.hallsgardencentre.com">www.hallsgardencentre.com</a> <a href="http://www.gardensite.co.uk">www.gardensite.co.uk</a>	10am - 12noon
Ideal World	Hannah Jones / Justine Taffe	Representing Ideal World Shopping Channel Justine and Hannah together cover DIY and garden, including garden furniture, machinery, etc	<a href="http://www.idealworld.tv/gb/">http://www.idealworld.tv/gb/</a>	10am - 12noon
Hillview Garden Centres	Paul Williams	Paul will be representing the group of 11 Midlands based garden centres	<a href="http://www.hillview-group.com/garden-centres">http://www.hillview-group.com/garden-centres</a>	10am - 12noon
Suttons Consumer Products	James Hollingworth	Part of internationally renowned Suttons Seeds offering flower and vegetable seeds, plants and bulbs. James will be looking for gardening products suitable for amateur gardeners.	<a href="http://www.suttons.co.uk/">http://www.suttons.co.uk/</a>	10am - 12noon
Longacres Garden Centre	Nigel Long	Longacres is one of the UK's largest independent garden centres and now operates out of four sites in Surrey and Kent	<a href="http://www.longacres.co.uk">www.longacres.co.uk</a>	10am - 12noon



Amazon	Amirul Islam	Amirul will be interested in meeting potential suppliers of outdoor pools and spa, seeds, live plants, fresh flowers, trees and plant care including chemicals and fertilisers.	<a href="http://www.amazon.co.uk">www.amazon.co.uk</a>	10am - 12noon
Amazon	Nicolas Sathicq	Nicolas will be looking to meeting potential suppliers of garden hand tools, garden accessories/sundries, outdoor and patio furniture and garden pest control.	<a href="http://www.amazon.co.uk">www.amazon.co.uk</a>	10am - 12noon
Wyevale Garden Centres	Pete Sandhar	Pete is interested in potential new suppliers in the Propagation & Watering product categories	<a href="http://www.wyevalegardencentres.co.uk">www.wyevalegardencentres.co.uk</a>	10am - 12noon
Wyevale Garden Centres	Mike Farrants	Pete is interested in potential new suppliers in the Landscaping products category	<a href="http://www.wyevalegardencentres.co.uk">www.wyevalegardencentres.co.uk</a>	10am - 12noon
Wyevale Garden Centres	Sana Khan	Sana is interested in potential new suppliers in Garden Tools & Garden Wear product categories	<a href="http://www.wyevalegardencentres.co.uk">www.wyevalegardencentres.co.uk</a>	10am - 12noon
Wyevale Garden Centres	Nick Liszka	Nick will be interested to meet new suppliers of Pots	<a href="http://www.wyevalegardencentres.co.uk">www.wyevalegardencentres.co.uk</a>	10am - 12noon
Wyevale Garden Centres	Duncan McClean	Duncan will see any potential new suppliers in the Growing Media, Ferts and Chemicals category	<a href="http://www.wyevalegardencentres.co.uk">www.wyevalegardencentres.co.uk</a>	10am - 12noon
Wyevale Garden Centres	Mairi Devlin	Finally, Mairi will see any potential suppliers for Wild Bird Care & Pets	<a href="http://www.wyevalegardencentres.co.uk">www.wyevalegardencentres.co.uk</a>	10am - 12noon
Ferndale Garden Centre	Neil Grant	Neil is managing director at Ferndale Garden Centre an independent centre in Sheffield. Neil also happens to be the gardening expert for BBC Radio Sheffield.	<a href="http://www.ferndalegardencentre.co.uk">www.ferndalegardencentre.co.uk</a>	10am - 12noon
Ayletts Garden Centre	Adam Wigglesworth	Aylett Nurseries is an independent family run business in St. Albans. Adam is a hands on director of the business, with specific buying responsibilities, however, he is happy to see all potential suppliers who have new and exciting products to show.	<a href="http://www.aylettnurseries.co.uk">www.aylettnurseries.co.uk</a>	11am - 12noon

Wednesday 13th Sept

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<p><b>Frosts Garden Centres</b></p>	<p><b>Heidi Towse</b>, responsible for fertilisers, chemicals, weed control, compost</p>	<p>Frosts Garden Centres are a family run chain of four centres in the Milton Keynes area. Although part of the Tillington buying group, Heidi will be keen to see any potential new suppliers for the Frosts group.</p>	<p><a href="http://www.frostsgardencentres.co.uk">www.frostsgardencentres.co.uk</a></p>	<p>11am - 12noon</p>
<p><b>Perrywood Garden Centre</b></p>	<p><b>Hannah Shoesmith</b></p>	<p>Hannah will be representing Perrywood Garden Centre, an independent centre based in Essex.</p>	<p><a href="http://www.perrywood.co.uk">www.perrywood.co.uk</a></p>	<p>10am - 12noon</p>